



ODISHA RENEWABLE ENERGY DEVELOPMENT AGENCY
(Under Energy Department, Government of Odisha)
S-59, Mancheswar Industrial Estate, Bhubaneswar-751010
Ph: 91-674-2588260, Fax: 2586368

Web site: www.oredaorissa.com E-mail: ceoreda@oredaorissa.com

Letter No 791 OREDA

Dated 17/03/2023

file no - PD-51/2021

Clarification to consolidated queries/suggestions by participants in the pre-bid meeting

A pre-bid meeting through VC and physical mode was held on 15:00 hrs of 06.03.2023 for e-tender notice no-232, dated 01.02.2023 regarding Request for Proposal (RFP) for the selection of Solar Power Generator (SPG) for the development of RTS Projects on government buildings under RESCO model in Odisha. Considering the queries/suggestions received from the Bidders in the Pre-Bid Meeting, a consolidated clarification is hereby provided as per annexure-1.

It is for information of all concerned that, the due time for submission of online copies of the Technical Bid has been further extended up to 24.03.2023, Time 5:00 PM. Also, due date and time for submission of hardcopies of the technical bid has been further extended up to 27.03.2023, Time 1:00 PM. The Technical bid shall be opened on 27.03.2023, Time 3:00 PM.

All the prospective bidders are advised to kindly keep referring www.tenderwizard.com/OREDA and www.oredaorissa.com website for further updation.

All other terms and conditions of the original tender document shall remain unchanged.

Yours faithfully,

Chief Executive

Annexure -1

Request for Proposal (RFP) for selection of Solar Power Generator (SPG) for the development of RTS projects on government buildings under							
Clarification on queries raised during pre-bid meeting on 06/03/2023,							
S. No.	RFP/PPA clause no. and	Page no.	Existing Clause	Clarification sought	Clarification issued by	Addendum	
1	BDS 2.1.3, ITB clause 1.3.3.2	23	Cost of Bid, Bid Processing Fee, and Bid Security, and there shall be no exemption to any Bidder whatsoever.	We request to please consider all the MSME registered developers for exemption/reduction of Cost of Bid, Bid Processing Fee, and Bid Security. EMD exemptions for Odisha registered MSME	OREDA	No change, tender conditions will prevail	

2 SOW - 3.2.1.19 & PPA - 1.1	28 The selected SPG shall commission the Project within nine (9) months from date of issuance of LoA. The SPG may commission the Project during this period of nine (9) months and the beneficiary is obliged to purchase power from the commissioned Project at any time after the issuance of LoA.	12 months for project execution and another 6 months for Net-metering based on our ground experiences with DISCOMS especially TPCODL i.e. SCOD of the entire allocated capacity to be achieved within 18 Months from the date of signing of PPA.	Necessary addendum is issued	The selected SPG shall commission the Project within six (6) months from date of issuance of NOC by the DISCOM on the application for net metering connectivity & feasibility study for the respective beneficiary or building. The SPG may commission the Project anytime during this period of six (6) months and the beneficiary is obliged to purchase power from the commissioned Project at any time after the issuance of NOC. This addendum will prevail for statements which are contradictory in nature at other places in the RfP and draft PPA documents
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3			<p>Allowing Part Commissioning and Billing thereof, instead of commissioning of the entire allocated capacity</p>	<p>It is hereby clarified that commissioning at each of the location allocated to a successful bidder cannot be termed as Part Commissioning. However, successful bidder is allowed to proceed with commissioning of the project & start billing for each location</p>
4	PPA 9.3.2	<p>16 Health & Family Welfare Department shall make payment to the power consumption bills centrally after receipt of the certified bills from the concerned authorities of the facilities along with utilisation statement regarding consumption and utilisation of power through the DHS(O) in case of DHHs & peripheries as well as DMET(O) for</p>	<p>Payment Security Mechanism with a Corpus Fund with OREDA to be given by the Departments and we take payments from OREDA instead of going to each authority to collect our monthly payments. LC to be given by OREDA. PPA to be signed with OREDA</p>	<p>It is hereby clarified that signing of PPA with OREDA in its current form is not possible as OREDA is not into trading of electricity but only acting in the capacity of a transaction advisor to the beneficiary department.</p>

<p>5 ITB clause 1.3.4.1</p>	<p>14 Maximum tariff to be quoted by the Bidder for supply of energy to the beneficiary including taxes & duties shall not exceed INR 4.50 per kWh for 25 years.</p>	<p>The ceiling tariff proposed by OREDA tendering agency of Rs 4.80 per kWh as per clause no. 1.3.4.1 of the RFP is unrealistic, out of the sync of the current market prevailing conditions. This ceiling tariff has been fixed in light of the MNRE cost of Rs 36-38 per watt which is 30-40% lower than current input costs. Keeping the ceiling tariff of Rs 4.80 per kWh will kill the tender as there are likely to be limited participation of informed bidders. As you are aware that BCD on solar module of 44%, BCD of 22% on inverters and increase in GST from 5 to 12% have taken place in last 2 years which is not factored in the ceiling price. We request you to increase the ceiling tariff to Rs 5.5 per unit or remove the ceiling so that the best prices can be discovered through the online bidding/e-RA.</p>	<p>Necessary addendum is issued and H1 elimination is introduced.</p>	<p>This clause is deleted</p>
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6	ITB Clause - 1.5.6.3	18	After evaluation of Price Bids by OREDA, a list of the Bidders will be prepared for each project group.	<p>After evaluation of Price Bids by OREDA, a list of the shortlisted Bidders for the E-Reverse Auction will be prepared for each project group in the following manner</p> <p>a) All the responsive bidders except the bidder quoting the highest tariff (H1) will be eligible for E-Reverse Auction.</p> <p>b) In cases where the total bids received is not more than two (2) then both the bidders will be eligible for E-Reverse Auction</p> <p>c) In cases where there are more than two (2) bidders quoting the highest tariff (H1) then financial strength of the bidders will be evaluated and the bidder with better Net Worth and /or Annual Turnover will be eligible for E-Reverse Auction. If in case the Net Worth and /or Annual</p>
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7 PPA 9	16		<p>The procedure of JMR (Joint Meter Reading) to be defined including the person responsible from all related parties</p>	<p>It is hereby clarified that the person-in-charge at site from the SPG's side shall take a joint meter reading in the presence of rooftop owner & DISCOM in coordination with them as per the requirement of</p>
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8 ITB 1.6.3.4 (2)	21	<p>Successful Bidder shall Within thirty (30) Days of issue of LOA: Shall carry out detailed comprehensive site survey, access the available capacity at the concerned distribution transformer and analyze last twenty-four (24) Months of electricity bills received from procurer and submit a complete assessment report.</p> <p>Based on the assessment report of the successful bidder OREDA can revise the project capacity by taking consent from the beneficiary entities. And OREDA shall inform the revised capacity details to the successful bidder within 7 working days by issuing a formal letter.</p>	<p>Successful Bidder shall within sixty (60) Days of issue of LOA: Shall carry out detailed comprehensive site survey, access the available capacity at the concerned distribution transformer, connected demand and analyze the previous electricity bills of the individual locations and finalise the capacity that is optimum for that particular location. Based on the finalised capacity, Successful Bidder shall apply for net metering connectivity and feasibility study with the respective discom and obtain NOC from the discom.</p> <p>Based on the NOC received from the discom OREDA shall revise the capacity within 7 working days by issuing a formal letter</p>
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9				<p>Requesting to add the data of Rooftop details, transformer capacity in the data room</p>	<p>Available Rooftop space, Connected Load and monthly consumption data is provided for the sites in a datafile / dataroom in the tender wizard portal</p> <p>Alternative link:</p>	
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